# TERMS OF PARTICIPATION

#### 1. ORGANIZER

SKIILFO OÜ - Project developer/organiser

Tel: +372 5343 7711 Tel: +372 5623 7575

e-mail: info@defestexpo.com

e-mail: <a href="mailto:rano@fair.ee">rano@fair.ee</a> (stand construction and inventory)

#### 2. TIME AND VENUE

November 28 - 30,2024.

**Opening Hours:** 

November 28, 2024 10 a.m. - 6 p.m. November 29, 2024 10 a.m. - 6 p.m. November 30, 2024 10 a.m. - 4 p.m.

Estonian Fairs Centre

Pirita Road 28, 12011 Tallinn, Estonia

#### 3. EXHIBITS

Civil defense management and organizations. Activities and requirements for civil defense. Provisional units ensuring the implementation of civil defense measures. Individual shelters for civilians and warning means.

National security: alarm and video surveillance systems, information security, equipment for security agencies, tracking and neutralizing means, combating terrorism and cyber terrorism, communication and monitoring systems, materials and services for security, fire protection, rescue forces and police, special equipment for law enforcement agencies and security services, anti-terrorism units, transport, surveillance, control and identification systems, uniform and personal protective equipment, special units of territorial defense.

**Air, land and naval defense:** defense technologies, monitoring and control systems, communications, ships and vessels, aircraft (planes and helicopters), air defense. **Defense technology:** technology and modern systems of land, naval, air and national security, power supplies and security systems, explosive detection systems, software and telecommunications.

## Weapons and ammunition:

military equipment, artillery systems, armor for personal protection and vehicles, military ground equipment (manned and unmanned), small, medium and large caliber ammunition, individual and collective non-lethal weapons.

**Communications support and navigation:** rescue systems, night vision systems, navigation systems.

**Cyber and space defense:** digital networks, material support, cyber operations, cyber domain, software, artificial intelligence.

# 4. PARTICIPATION FEE

The participation fee is 450 EUR.

The participation fee for co-exhibitor is 350 EUR.

A non-refundable participation fee covers the following expenses:

- publication of the fair catalogue;
- general advertising partly;
- issuance of printed materials partly;
- one parking card.

Prices are subject to VAT valid in the Republic of Estonia.

## 5. RENTAL OF SPACE AND STANDARD STANDS

See prices on the application form/participation contract.

# 6. FAIR SERVICES

In order to apply for fair services, the Exhibitor must fill in the relevant form which must be submitted to the Organizer by November 5, 2024 at the latest. Orders submitted after this deadline will be satisfied according to the possibilities. The Organizer will charge 50% extra of the price list for orders of constructions and fair services placed by Exhibitor starting from period of the Fair preparation and work time (26.11-01.12.2024)

Standard stand constructed by the Estonian Fairs will be delivered to the Exhibitor starting from November 27, 2024, 9 a.m.

If the Exhibitor chooses to construct a stand of own materials by the Exhibitor, an intended full layout of the stand incl electrical scheme must be submitted to the Organizer by November 5, 2024 at the latest to agree the layout and a required el. consumption. A list of people involved in the construction of the stand should be submitted to the Organizer before work in accordance with the prescribed fire-precautions and labor protection rules. The exhibitor should mount and dismount the stand within the time limits prescribed by the Organizer.

## The exhibition time table:

## Assembly:

November 25 - 26, 2024 - 9 a.m to 6 p.m

## **Exposition layout:**

November 27, 2024 - 9 a.m. to 9 p.m.

# Removal of exhibits and dismounting:

November 30, 2024 - 4 p.m. to 9 p.m. Desember 01. 2024 - 9 a.m. to 6 p.m.

Working in the pavilions outside the exhibition timetable an extra 70 EUR per hour will be charged.

## 7. IDENTITY CARDS AND INVITATIONS

In proportion of the rented exhibition space identity cards will be issued to the Exhibitor from the info stand on

November 27, 2024 as follows: Up to 30 sq. m 8 cards 31 – 50 sq. m 12 cards 51 sq. m - ..... 15 cards.

For additionally ordered identity cards and invitations 2,5 euro per each will be charged extra. The Exhibitor is entitled to get invitation cards free of charge according to the rented area as follows:

up to 30 sq. m 50 invitations 31 – 50sq. m 75 invitations 51 sq. m - ..... 100 invitations

## 8. RENT OF AREAS AND STANDARD STENDS

Prices are set in the participation application form. Orders for the exhibition or trade fair services shall be formalised in the order forms provided with.

#### 9. PARKING CARDS

The Exhibitor will receive two parking card free of charge for the fair period. Extra parking cards are available at the info stand for 15 EUR and single entry for 5 EUR at the entrance to the fair territory on fair days.

## 10. TRADE FAIR CATALOGUE

Data of companies and organizations participating at the Fair, submitted to the Organizer by November 5, 2024 at the latest, will be published in the Fair Catalogue free of charge. The Organizer will supply the price list for additional advertising.

## 11. USE OF THE TRADEMARK

The Exhibitor is allowed to use the fair trademark in its own advertising and commercial activity only on the allowance of the Organizer.

## 12. WORKING ENVIRONMENT

The Exhibitor is obliged to take measures against the spread of noise, vibration and radiation caused by the exhibited device. The Exhibitor should guarantee the accordance of physical and biological safety factor parameters of his stands working environment to the limit values valid in the Republic of Estonia as well as the safety of visitors and stand personnel.

## 13. TERMS OF PAYMENT

Confirmation of participation at the Fair and invoice for the participation fee will be sent to Exhibitor after receiving and accepting the properly filled Application Form. The invoice is to be paid within 10 days after registration at the Fair. If the payment is not provided in time the reserved area will be offered to a company on a waiting list. Contract will be terminated in accordance with tp. 14 of the present terms.

An invoice for items stipulated in the application form will be sent to the Exhibitor after the due date of registration. The Exhibitor is obliged to provide payment within 10 days.

An Invoice for additional fair services, also for those placed during the exhibition layout or exposing period will be issued by the Organizer after the closing of the Fair.

#### 14. TERMINATING THE CONTRACT

The Exhibitor is entitled to cancel all reservations prior to October 10, 2024 bearing no sanctions. Cancellations made between October 10, 2024 and October 10, 2024 are subject to participation fee. Reservations cancelled after October 10, 2024 are subject to any charges which have already fallen due, incl. all participation, standard stand or exhibition space rental fees in full.

# 15. FIRE SAFETY AND SECURITY IN THE FAIR CENTRE

All organisers and exhibitors are obliged to follow fire safety, occupational safety and occupational health regulations in force in the fair centre of Estonian Fairs Ltd. The Exhibitor provides insurance for its belongings and property. The Organizer is not responsible for the damage or loss of the Exhibitor's belongings.

The participation terms are the part of the Contract of participation at DEFEST EXPO 2024